



CRST Malone, Inc.
P. O. Box 101029
Birmingham, AL 35210

Dear Fleet Owner,

CRST Malone continues to be a leading force in the transportation industry because of its superior owner operator fleet and agency network. Just ask any of our more than 1600 owner operators and over 100 agents. It's no secret that we are a financially sound company. As part of CRST International, we are aggressively increasing market share. Our success is based upon providing outstanding support to our owner operators through the best freight network in the business.

Our philosophy of developing full service agency operations means the employees of CRST Malone work very hard at earning the confidence and trust of each and every business unit representing our company. These are some of the areas that will add value to your operation if you choose to join the CRST Malone team:

- Cash Flow – We settle trucks twice/week using the latest technology available with use of Pegasus Transflo allowing scanned transmission of paperwork.
- Billing – Our customer friendly staff handles invoicing and collections. We carry the receivables.
- Insurance – Take away the cost and high risk of liability, property damage, bodily injury and cargo claims.
- Safety Compliance – Our safety department handles log review and audits as well as proactively managing all aspects of safety compliance.
- Equipment Inspections; Free throughout our nationwide network.
- Licensing and permits financing is available if desired.
- Fuel Tax reporting as well as suggestions to lower your fleet costs.
- Trip settlements, advances and fuel discounts all through Comdata Cards
- National Sales and marketing support, including pricing and contract review assistance.
- Computer setup and training to provide real time operational access to the entire CRST Malone network.

Whether you desire assistance in finding drivers for your trucks or support to recruit owner-operators, you will be part of the most innovative recruiting process in the industry. Customized advertising and individual recruiter support is available.

Our reputation for efficient operations and customer service is second to none. Our central operations group provides individual support by understanding your business requirements. That, along with an active logistics/brokerage department will give you the capacity to grow. With your trucks and the CRST Malone fleet support, you can expand your customer relationships with confidence.

Does this sound like an opportunity you want to learn more about? Streamline your operation while maintaining full control of your fleet, and increase your market share! Call me at 800-366-6350, or e-mail msilverwood@crst.com. I look forward to visiting with you soon.

Sincerely,

A handwritten signature in black ink that reads "Michael J. Silverwood". The signature is written in a cursive, flowing style.

Michael J. Silverwood
Business Development
CRST Malone, Inc.